

April 2026 Newsletter



Who we are!

NABIP Tulsa is a non-profit organization dedicated to serving the public by promoting the activities and ethical conduct of insurance professionals through communication, continuing education and increasing industry knowledge and influencing legislation.

Spring is here!

Spring is a season of renewal—a reminder that growth often follows even the longest winters. As the days grow brighter, it's the perfect time to refocus, reconnect, and move forward with fresh energy and optimism. In our industry and in our communities, small positive actions can create meaningful change. Let's embrace this season as an opportunity to cultivate new ideas, strengthen relationships, and continue making a difference together.

NABIP Annual Convention

The NABIP Annual Convention is the premier national event for health and benefits professionals, bringing together brokers, agents, and industry leaders from across the country. Attendees gain valuable insights into the latest healthcare trends, legislative updates, and innovative strategies shaping the future of benefits. The convention also offers unmatched networking opportunities, professional development sessions, and access to top industry partners—all designed to help members better serve their clients and grow their businesses. NABIP Annual Convention – June 27th-30th. Talk to a board member at the next meeting about joining!

April 02, 2026



MARK YOUR CALENDAR!

UPCOMING EVENTS

Monthly Meetings:

Join NABIP Tulsa at the Tulsa Tech Lemley Campus every third Thursday for a valuable opportunity to connect, learn, and earn. Each monthly gathering includes lunch followed by an hour of continuing education (CE), making it a convenient way to stay current on industry topics while networking with fellow professionals. Whether you're looking to maintain your licensure, expand your knowledge, or simply engage with others in the field, these sessions offer a consistent and worthwhile way to stay involved with the local NABIP community.

JOIN US AT OUR SYMPOSIUM

Join NABIP Tulsa for our Annual Symposium on **April 16th from 8:00 a.m. to 4:00 p.m.** to hear our great line up of speakers and to get 5 hours of CE!

Register [Here](#)! Please register by April 9th to help us get a headcount on meals

SNEAK PEEK



April 16th - Annual Symposium

April 18th - Tulsa NABIP Trivia Night

May 14th - Annual Convention

MEMBERSHIP



For more information on how to become a member or an Annual Partner you can visit our website for details!

Click here for: [Membership](#)

Click here for: [Annual Partner](#)

CAPITOL CONFERENCE



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CAPCON First-Time Attendee Testimonial

I had the opportunity to attend the NABIP Capitol Conference in Washington, D.C. from February 22–24, 2026, and I’ll admit going into it, I was a bit hesitant. I wouldn’t consider myself a “political” person. I stay informed and I vote, but beyond that, I wasn’t sure what to expect—or even what I would say once I got there.

What I found was very different from what I anticipated.

From the moment the conference began, especially during the First-Timers Welcome session and general sessions, it became clear that this event is designed to educate, prepare, and support you—regardless of your experience level. The sessions were informative, practical, and gave real insight into the issues impacting our industry. I walked away with a much better understanding of the legislative process, the challenges our elected officials face, and why our involvement truly matters.

One of the biggest surprises for me was how welcoming and approachable everyone was—not just fellow NABIP members, but also the congressional staff we met with on Capitol Hill. I had concerns about not knowing what to say or where to go, but those concerns quickly disappeared. The staff members were open, engaged, and genuinely interested in hearing from us. It also gave me a new appreciation for how demanding their roles are, balancing constant meetings with constituents and organizations like ours throughout the day.

I also want to highlight how valuable it was to have experienced NABIP members alongside us. Michael Weller from our Tulsa chapter was instrumental in helping me navigate both the Capitol complex and the overall flow of the conference. He made what could have felt overwhelming very manageable and helped me understand what to expect in meetings with legislative staff. In addition, James Ashford from our sister chapter in Tulsa was equally generous with his time and guidance. Their willingness to share their experience made a significant difference in my comfort level and overall experience.

Another key takeaway was gaining clarity around the importance of the NABIP PAC. Prior to attending, I didn't fully understand its role. The conference helped connect the dots—not only why it matters, but also how contributions can be directed in a way that aligns with your comfort level, including supporting administrative efforts.

However, the most valuable part of the experience wasn't just what I learned, it was the relationships I began to build. Spending time with members from other NABIP chapters, sharing ideas, and hearing what's working in their markets was incredibly beneficial. These are connections that extend beyond the conference and can serve as a resource for your business long after the event ends.

If you're considering attending a future Capitol Conference and have any hesitation like I did, I would strongly encourage you to go. From my perspective, the value is clear: increased knowledge, stronger relationships, and a better understanding of how we, as an organization, can make an impact.

It's an experience that not only benefits you professionally but also strengthens the voice of our industry.

Randy Schreier
NABIP-Tulsa Chapter



Awesome Speakers, Great Food and Prizes!

- 5Hours Continuing Ed – including Ethics & Legislative
- **PLUS – Presenting 3 of 4 Ins Commissioner Candidates**
- Breakfast, Lunch and Refreshment Breaks included.
- Raffle Prize & other Giveaways.
- \$85 Member - \$120 Non-members
- RSVP to: <https://nabiptulsa.org> by April 13th

Agenda:

8:30	<u>Draft a Plan to help Business Owners</u> TJ Wolfe, Principal	1 hour CE
9:35	<u>DPC – What You Need to Know in 2026</u> Frank Wu, CEO - Mending Health	1 hour CE
10:25	<u>OID Spring Update</u> Mike Rhoads, OK Deputy Commissioner	1 hour CE
12:15	<u>Direct Contracting</u> Keith Smith MD, Surgery Center of OK	1 hour CE
1:15	<u>Insurance Commissioner Candidates</u> Guest Facilitator -Mark Bradshaw, News Anchor	
2:35	<u>Ethics – NABIP Style</u> Jennifer Brittain, Brown & Brown	1 hour CE
3:25	<u>Prize Drawings</u>	

*Schedule & Course Titles subject to change

Platinum Sponsors



Unity
Vision



NABIP TULSA PRESENTS

Trivia Night

SATURDAY
April 18th

**CHURCH OF SAINT MARY
EVENT CENTER
1347 E 49TH PL
TULSA, OK**

DOORS OPEN AT 6:30PM

TRIVIA STARTS AT 7PM

PROCEEDS SUPPORT LOAVES & FISHES

Cash Bar, Food & Fun

\$30 TICKET / \$225 TABLE OF 8

NABIP PROGRAMS

LPRT – LEADING PRODUCERS ROUND TABLE

As a NABIP member there is a program designed to reward our members who are outstanding producers. That program is the Leading Producers Roundtable. LPRT qualifiers receive a number of free or discounted educational offerings and other services from us – after all they are the best of the best and we depend on their knowledge and dedication to their industry to help our own organization be the best.

<https://nabip.org/membership-resources/lprt-leading-producers-round-table>

NABIP LEADERSHIP ACADEMY

NABIP's Leadership Academy assists chapter leaders and members to become better leaders in life and NABIP. This 12-module program provides a wide variety of topics touching on many areas to provide students with a well-rounded experience.

The Leadership Academy is open to all active NABIP members. There is no fee for participation. Academy Graduates will receive an electronic button to identify and promote their accomplishment.

<https://nabip.org/chapter-resources/leadership-academy>

NABIP SUPPORTED CERTIFICATIONS AND DESIGNATIONS

As a NABIP member, you have access to obtain certifications and designations at a discounted rate. These are ideal for employee benefit advisors, consultants, HR, and legal professionals looking to grow their knowledge of public and private healthcare structures. Continued professional development advances careers and provides an edge over the competition.

<https://www.nabiptraining.org/catalog/courses>

ANNUAL PARTNERS

PLATINUM PARTNER



Unity Vision: Unity Vision, previously Vision Care Direct of Oklahoma, is a provider-owned vision insurance company offering affordable plans for individuals, families, and businesses. It partners with local optometrists to provide comprehensive eye care, including exams, glasses, contact lenses, and discounts on procedures like LASIK.



- American Fidelity Admin services: AFAS (American Fidelity Administrative Services, LLC) is a subsidiary of American Fidelity Corporation that provides employer benefits administration and ACA compliance support, helping organizations manage regulatory and reporting requirements.

ADDITIONAL PARTNERS

- **Community Care**
- **Delta Dental of OK**
- **Flex plan Administrators**
- **Pre Med Defender**
- **iSolved**
- **Emerson Rogers**
- **CRC Benefits**